



Announcing **Forecast Pro 100** *Welcome to a Brand New World!*

Featuring expanded forecasting capability and dramatic improvements throughout the software, the **all-new Forecast Pro 100** isn't just replacing Forecast Pro XE, it is delivering substantial new forecasting functionality and earth-shattering improvements in graphing, reporting, and forecast collaboration—all wrapped in a modern easy-to-use interface.

If you use Forecast Pro XE, upgrading to **Forecast Pro 100** is a given because **Forecast Pro 100** is better in each and every way!

Forecasting Improvements

New Custom Components Model allowing you either to let Forecast Pro estimate the level, trend, seasonal and event patterns from the data or to set them yourself. Custom Components Models enable you to tailor the model in a variety of scenarios by making adjustments such as:

- customizing the trend for longer-term forecasts
- customizing the seasonal pattern for short data sets
- defining the impact of future events that have not occurred historically

New Form of Exponential Smoothing (NA-constant level) that improves forecast accuracy for data sets exhibiting a “selling season” wherein the majority of the demand occurs at a specific time of the year. This is useful for items such as snow shovels, flu vaccines and agricultural products.

New Custom Allocation Reconciliation allowing you to dictate how a group level forecast is allocated to its component series. This is useful when you wish to define the proportional breakdown to the lower level (for example by using a size chart or bill of materials).

New Optimize Dynamics Option for Dynamic Regression wherein you specify the explanatory variables and Forecast Pro automatically determines what combination of lagged dependent variables and generalized Cochrane-Orcutt terms to use.

New Event Manager

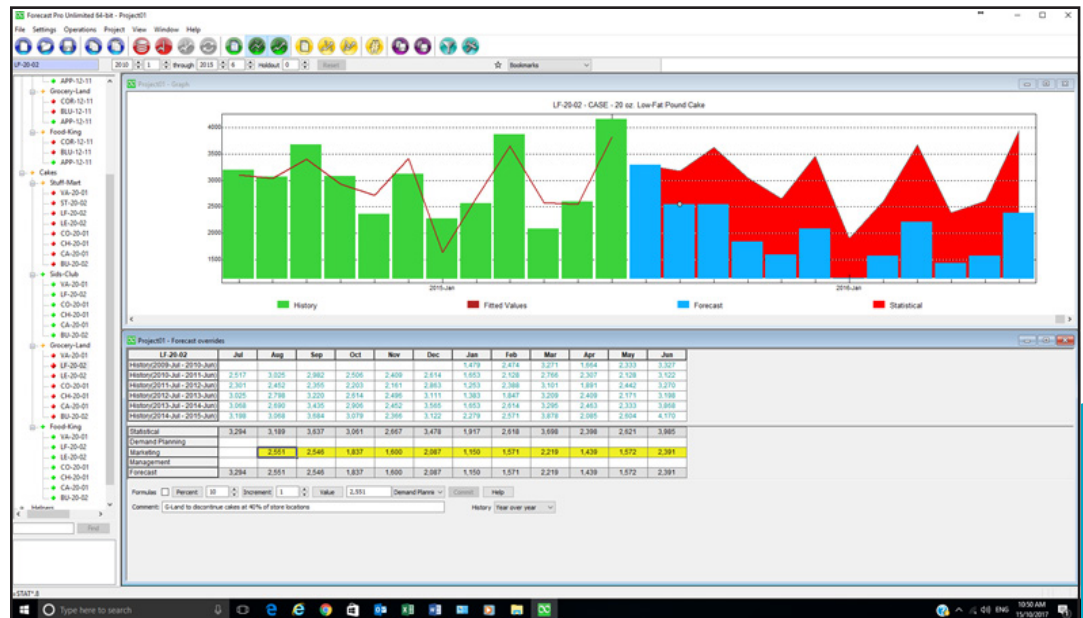
allowing you to create and modify event schedules interactively.

Improvements to the Forecasting by Analogy Model

including options to automatically extend the analogy series, to align seasonality, to switch to Expert Selection after a specified time and to create the analogy series directly in Forecast Pro.

Improved Expert Selection

including consideration of additional models.



Override/Collaboration Improvements

A **Forecast Override view** that includes up to ten override rows, supports comments, allows for custom formatting and more.

Override reports that document all changes made to the forecasts.

Forecast projects that can be shared with other Forecast Pro 100 users enabling you to work collaboratively, as well as support for “super projects” that divide projects into subprojects that can be worked on independently and then reunited.

Interface Improvements

A fully customizable multiview interface allowing you to work with up to 8 open views.

A “bookmark” feature allowing you to define and recall customized reports, views (e.g., graph, grid, etc.), and output.

Filtering and sorting support for global views.

Graph Improvements

Support for area and scatter graphs.

The ability to create “mixed” graphs that include any combination of line, bar, scatter and area styles.

Substantial improvements to customization options including scaling, numeric labeling, and synchronizing color selections between the graph view and the override grid.

